

## General Application

PARTICIPANT INFORMATION			
<i>(Check will be issued to the participant business name and address listed below unless the payment release section below has been filled out)</i>			
Participant is (check all that apply) <input type="checkbox"/> Customer <input type="checkbox"/> Facility owner <input type="checkbox"/> Tenant/Electricity user			
Participant business name (as shown on IRS Form W-9):			
Mailing address:		City:	State: Zip:
Contact name:		Contact title:	
Contact telephone number: ( )	Cell number: ( )	Contact email address:	
Contact primary language spoken: <input type="checkbox"/> English <input type="checkbox"/> Spanish <input type="checkbox"/> Other (specify):			

PROJECT SITE INFORMATION			
Facility/Project name:			
Facility address:		City:	State: Zip:
Commercial/industrial electric account #:	_____ - _____		Rate Schedule:
Electric meter number – seven or eight digits: (If multiple meters at site only enter one) _____		Customer name: (As shown on bill)	
Does Participant rent/lease the project site location? <input type="checkbox"/> Yes <input type="checkbox"/> No			
Please provide a description of your project so we may better help you:			
<input type="checkbox"/> Lighting: Retrofit <input type="checkbox"/> Listed Equipment Incentives <input type="checkbox"/> New Construction <input type="checkbox"/> Custom or Energy Management Incentives <input type="checkbox"/> Other: _____		Additional project information: (scope and schedule)	

INCENTIVE ASSIGNMENT (Complete only if incentive is to be assigned to someone other than participant above)			
Check should be made out to:			
Mailing address:		City:	State: Zip:
Contact name:		Contact telephone:	

## APPLICATION ACKNOWLEDGEMENT

By my signature below, I certify that all information provided for participation will be accurate including but not limited to supplemental material and claims of participant and equipment information. I confirm I have read, understand and agree with the terms and conditions and agree to be bound by them. I authorize Pacific Power to provide my electric account information to consultants associated with the Wattsmart Business program.

\_\_\_\_\_  
Signatory name & title (please print)

\_\_\_\_\_  
Participant signature

\_\_\_\_\_  
Date

# Terms and Conditions

## How to participate:

Typical incentives:

1. Pre-qualification is highly recommended, but not required.
2. Purchase and install qualifying equipment.
3. Complete general application, technology specific supplemental equipment form(s), and [IRS Form W-9](#).
4. Submit application and all required supplemental forms as directed on supplemental form(s).

Lighting retrofit incentives:

1. Pre-qualification is required prior to project implementation. Submit general application and [IRS Form W-9](#) to your assigned Project Manager or a [Wattsmart Business Vendor](#).
2. Participate in inspections prior to installation or removal of any equipment.
3. Incentive offer letter will be provided to eligible participants.
4. Complete project and notify your assigned Project Manager or [Wattsmart Business Vendor](#).
5. Provide all required documentation and participate in any required inspections.

Custom and energy management incentives:

1. Pre-qualification is required prior to equipment purchase/project implementation. Submit general application and [IRS Form W-9](#).
2. Participate in project scoping meeting(s), inspections and engineering analysis(s) prior to installation or removal of equipment. Provide additional supplemental applications or information as needed.
3. Incentive offer(s) will be provided to eligible participants. Return signed incentive offer within the required time.
4. Complete project and provide completion notification to your assigned Project Manager.
5. Provide all required documentation and participate in any required inspections.

**Incentive assignment to third party:** In the event that Pacific Power does not pay the incentive as a result of the participant's failure to comply with the terms and conditions, the assignee's sole recourse shall be against participant.

**Inspections and analysis:** Participant agrees to cooperate with Pacific Power and its consultants to conduct energy analysis and inspections at the participant's site. Pacific Power reserves the right to inspect qualifying equipment/energy management measures, which may include a telephone survey, site visit, and/or the installation of temporary monitoring equipment at any time up to 36 months after installation for quality control or program performance evaluations.

**Tax liability:** Neither Pacific Power nor its Program Administrator is providing tax advice or responsible for any tax liability which may be imposed on the participant as a result of any incentive payment. Participant may be responsible for the tax reporting to the IRS of any incentive payments directed to third parties.

**Incentive limitations & limitation of damages:** Participants may not receive custom incentives in lieu of typical (listed) incentives. Participants are responsible for ensuring that equipment installed for this program meets all applicable codes, standards, environmental regulations and regulatory requirements. Pacific Power does not warrant the performance of qualifying installed equipment/energy management measures and does not warrant that the qualifying installed equipment/energy management measures will deliver any specified amount of energy or cost savings. Participant shall independently evaluate any advice or direction given by Pacific Power or its consultants related to the estimates of electricity savings or the cost, selection or installation

of qualifying equipment/energy management measures. In no event will Pacific Power or its consultants be liable for the failure of the participant to achieve its expected amount of energy savings, for any personal injury or harm to participant's facilities of any kind, or for any incidental or consequential damages of any kind including hazardous material identification in connection with installation or inspection of qualifying equipment and energy management measures. Pacific Power is not responsible if a third party provides inaccurate information about the amount and/or conditions of the actual incentive and Pacific Power will not pay incentives for equipment that is mislabeled or misrepresented by third parties regarding incentive qualifications.

**Incentive offer:** The incentive offer is an estimate. The final incentive will be based on actual electric savings and approved actual project costs incurred by the participant for implemented approved energy efficiency measures. Participant agrees to provide any reasonable documentation to allow Pacific Power to determine electric savings and actual costs incurred. To the extent that Pacific Power determines (at its sole discretion) that any of the recommended measures have not been installed and commissioned in a satisfactory manner, participant shall receive a reduced incentive, if any, based on the inspection and verification of installed and commissioned measures.

**Incentive repayment obligation:** If Participant terminates a material portion of its electric service requirements, or a material portion of its electric service requirements is transferred from Pacific Power to a new electric service provider, for Participant's Facility within 60 months of the date of the final incentive payment, and the Facility remains in operation, Participant is obligated to repay the final incentive to Pacific Power within 30 days of written request. The repayment ("Repayment") will be determined as follows:  $\text{Repayment} = \text{final incentive} \times (60 - \text{Savings Delivery Term}) / 60$ , where  $\text{Savings Delivery Term} = \text{number of months between the month the Final Incentive payment was made and the month the Facility terminated a material portion of its electric service}$ . For determining the Repayment, the dates will be the first day of the month in which they occur.

**Transfer of environmental attributes:** Participant hereby transfers to Pacific Power all "Environmental Attributes" attributable to the installation of the qualifying equipment or its operation. Environmental Attributes include any and all credits, benefits, emissions reductions, offsets and allowances, howsoever entitled, resulting from the avoidance of the emission of any substance to the air, soil or water at or by the company's generating facilities, through reduced generation of energy or other savings or offsets on account of the qualifying equipment. Participant will not claim ownership of any Environmental Attributes. As long as participant at the same time states the installation of the qualifying equipment was made possible with funding from Pacific Power, participant may claim that it is facilitating the production of the Environmental Attributes attributable to the qualifying equipment.

**Additional details:** Incentive qualifications and amounts are subject to change and termination at any time. Visit the program's website or contact a Wattsmart Business Vendor or Pacific Power for current program information.

**Confidential information:** Confidential information provided to Pacific Power or consultants shall not be disclosed to any third party. Confidential information shall mean data disclosed during the course of the energy analysis, and identified by the participant in writing as confidential. The obligation to protect confidential information will remain in force for two (2) years from the date the energy analysis is performed.

**Return to:** Pacific Power, Demand Side Management, 825 NE Multnomah, Suite 2000, Portland, OR 97232  
Fax: 503-813-7274 Email: [wattsmartbusiness@pacificpower.net](mailto:wattsmartbusiness@pacificpower.net)

Wattsmart is registered in U.S. Patent and Trademark Office.

## HVAC – Air Conditioners & Heat Pumps - Washington

To apply for Wattsmart Business incentives, complete this application supplement and send it with the general incentive application to the address to the right. Please review and confirm each of the qualifying criteria below, as applicable.

Send completed application by email, fax or mail:

wattsmartbusiness@pacificpower.net

Fax: 1-503-482-7447

Wattsmart Business  
6312 SW Capitol Way #1023  
Portland, OR 97239

For additional information or assistance, please call **1-855-805-7231**

- Equipment is installed and operating at the site listed on the general application.
- The dated sales receipt or invoice is included with labor and material costs itemized.
- Manufacturer’s specification sheet for each installed equipment model is included.
- Any additional information or documentation is included as listed in the tables below.
- Completed application is submitted within six months of project completion.

Equipment may be subject to inspection or request for additional information prior to incentive payment. Incomplete applications may result in delay or denial of incentive payment.

PROJECT INFORMATION			
Select construction type:	<input type="checkbox"/> Retrofit	<input type="checkbox"/> Major Renovation	<input type="checkbox"/> New Construction

UNITARY AIR CONDITIONERS (AIR-COOLED): \$31 - \$93/TON				Vendor:			Install date:		
System type	Manufacturer	Model number(s)	Serial number	AHRI number	Cooling capacity (Btu/hr)	EER	SEER/IEER	Qty	
<input type="checkbox"/> Package <input type="checkbox"/> Split system									
<input type="checkbox"/> Package <input type="checkbox"/> Split system									
<input type="checkbox"/> Package <input type="checkbox"/> Split system									
<input type="checkbox"/> Package <input type="checkbox"/> Split system									
<input type="checkbox"/> Package <input type="checkbox"/> Split system									

UNITARY HEAT PUMPS (AIR-COOLED): \$62/TON				Vendor:			Install date:		
System type	Manufacturer	Model number(s)*	Serial number	AHRI number	Cooling capacity (Btu/hr)	EER	SEER/IEER	COP/HSPF	Install Location
<input type="checkbox"/> Package <input type="checkbox"/> Split system									
<input type="checkbox"/> Package <input type="checkbox"/> Split system									
<input type="checkbox"/> Package <input type="checkbox"/> Split system									
<input type="checkbox"/> Package <input type="checkbox"/> Split system									
<input type="checkbox"/> Package <input type="checkbox"/> Split system									

\*An additional incentive of \$100 is available for heat pump equipment that meets ANSI/CTA-2045 requirements for demand response capability. Equipment must meet all other program requirements to qualify for an incentive. Unitary air conditioners, PTACs, PTHPs, and heat pump loops do not qualify. If your equipment has demand response capability and meets CTA-2045 requirements, please check the box below and write "DR" next to the equipment model number in the table above.

Some of the heat pump equipment meets CTA-2045 requirements for demand response. I have indicated which equipment qualifies by writing "DR" next to the model number in the table above.

1. Incentives are available per ton of cooling capacity ONLY. No incentives are paid per ton of heating capacity. Heat pumps must meet both the cooling mode and heating mode efficiency requirements to qualify for per ton cooling efficiency incentives.
2. Equipment size categories and capacities are specified in terms of net cooling capacity at AHRI standard conditions for equipment as determined by AHRI Standard 210/240 for units < 65,000 btu/hr and AHRI Standard 340/360 for units ≥ 65,000 btu/hr
3. Incentives are offered per ton of cooling capacity for air-cooled equipment meeting or exceeding minimum efficiency standards as listed in the Air-Conditioner and Heat Pump efficiency requirements table below.

AHRI = Air-conditioning, Heating, and Refrigeration Institute  
BTU = British Thermal Unit  
CEE = Consortium for Energy Efficiency  
COP = Coefficient of Performance

EER = Energy Efficiency Ratio  
IEER = Integrated Energy Efficiency Ratio  
HSPF = Heating Seasonal Performance Factor  
SEER = Seasonal Energy Efficiency Ratio

**HVAC – Air Conditioners & Heat Pumps - Washington**

<b>UNITARY A/C (WATER COOLED): \$31/TON</b>				Vendor:		Install date:		
System type	Manufacturer	Model number(s)	Serial number	AHRI number	Cooling capacity (Btu/hr)	EER	SEER/IEER	Qty
<input type="checkbox"/> Package <input type="checkbox"/> Split system								
<input type="checkbox"/> Package <input type="checkbox"/> Split system								
<input type="checkbox"/> Package <input type="checkbox"/> Split system								
<b>UNITARY A/C (EVAPORATIVELY COOLED): \$62/TON</b>				Vendor:		Install date:		
System type	Manufacturer	Model number(s)	Serial number	AHRI number	Cooling capacity (Btu/hr)	EER	SEER/IEER	Qty
<input type="checkbox"/> Package <input type="checkbox"/> Split system								
<input type="checkbox"/> Package <input type="checkbox"/> Split system								
<input type="checkbox"/> Package <input type="checkbox"/> Split system								
<b>UNITARY HEAT PUMPS (WATER-SOURCE): \$62/TON</b>				Vendor:		Install date:		
System type	Manufacturer	Model number(s)*	Serial number	AHRI number	Cooling capacity (Btu/hr)	EER	COP/HSPF	Install Location
<input type="checkbox"/> Package <input type="checkbox"/> Split system								
<input type="checkbox"/> Package <input type="checkbox"/> Split system								
<input type="checkbox"/> Package <input type="checkbox"/> Split system								
<input type="checkbox"/> Package <input type="checkbox"/> Split system								
<input type="checkbox"/> Package <input type="checkbox"/> Split system								
<input type="checkbox"/> Package <input type="checkbox"/> Split system								
<p>*An additional incentive of \$100 is available for heat pump equipment that meets ANSI/CTA-2045 requirements for demand response capability. Equipment must meet all other program requirements to qualify for an incentive. Unitary air conditioners, PTACs, PTHPs, and heat pump loops do not qualify. If your equipment has demand response capability and meets CTA-2045 requirements, please check the box below and write "DR" next to the equipment model number in the table above.</p> <p><input type="checkbox"/> Some of the heat pump equipment meets CTA-2045 requirements for demand response. I have indicated which equipment qualifies by writing "DR" next to the model number in the table above.</p> <p>1. Incentives are available per ton of cooling capacity ONLY. No incentives are paid per ton of heating capacity. Heat pumps must meet both the cooling mode and heating mode efficiency requirements to qualify for per ton cooling efficiency incentives.                  2. Equipment size categories and capacities are specified in terms of net cooling capacity at AHRI standard conditions for equipment as determined by AHRI Standard 210/240 for units &lt; 65,000 Btu/hr and AHRI Standard 340/360 for units ≥ 65,000 Btu/hr.                  3. Incentives are offered per ton of cooling capacity for air-conditioners meeting or exceeding CEE minimum efficiency standards as listed in the Air-Conditioner and Heat Pump table below.                  4. \$62/ton incentive is offered for water-source heat pumps meeting or exceeding CEE Tier 1 efficiency standards. See Table 1.</p> <p>AHRI = Air-conditioning, Heating, and Refrigeration Institute                  BTU = British Thermal Unit                  CEE = Consortium for Energy Efficiency                  COP = Coefficient of Performance</p> <p>EER = Energy Efficiency Ratio                  IEER = Integrated Energy Efficiency Ratio                  HSPF = Heating Seasonal Performance Factor                  SEER = Seasonal Energy Efficiency Ratio</p>								

**HVAC – Air Conditioners & Heat Pumps - Washington**

<b>UNITARY HEAT PUMP (AIR-COOLED): \$250-\$312/TON REPLACING ELECTRIC RESISTANCE HEATING</b>				Vendor:				Install Date:			
System type	Manufacturer	Model number(s)*	Serial number	AHRI number	Cooling capacity (Btu/hr)	EER	SEER/IEER	COP/HSPF	Previous Primary Heating System	Replacement Type	Qty
<input type="checkbox"/> Package <input type="checkbox"/> Split system										<input type="checkbox"/> Upgrade <input type="checkbox"/> Failed system	
<input type="checkbox"/> Package <input type="checkbox"/> Split system										<input type="checkbox"/> Upgrade <input type="checkbox"/> Failed system	
<input type="checkbox"/> Package <input type="checkbox"/> Split system										<input type="checkbox"/> Upgrade <input type="checkbox"/> Failed system	
<input type="checkbox"/> Package <input type="checkbox"/> Split system										<input type="checkbox"/> Upgrade <input type="checkbox"/> Failed system	
<input type="checkbox"/> Package <input type="checkbox"/> Split system										<input type="checkbox"/> Upgrade <input type="checkbox"/> Failed system	

\*An additional incentive of \$100 is available for heat pump equipment that meets ANSI/CTA-2045 requirements for demand response capability. Equipment must meet all other program requirements to qualify for an incentive. Unitary air conditioners, PTACs, PTHPs, and heat pump loops do not qualify. If your equipment has demand response capability and meets CTA-2045 requirements, please check the box below and write "DR" next to the equipment model number in the table above.

Some of the heat pump equipment meets CTA-2045 requirements for demand response. I have indicated which equipment qualifies by writing "DR" next to the model number in the table above.

- Incentives are available per ton of cooling capacity ONLY. No incentives are paid per ton of heating capacity. Heat pumps must meet both the cooling mode and heating mode efficiency requirements to qualify for per ton cooling efficiency incentives.
- Equipment size categories and capacities are specified in terms of net cooling capacity at AHRI standard conditions for equipment as determined by AHRI Standard 210/240 for units < 65,000 btu/hr and AHRI Standard 340/360 for units ≥ 65,000 btu/hr.
- Incentives are offered per ton of cooling capacity for air-cooled equipment meeting or exceeding CEE minimum efficiency standards as listed in the Air Conditioner and Heat Pump efficiency requirements table below.
- Previous primary heat source must have been a permanently installed electric resistance heating system (electric baseboard heating, electric furnace, electric ceiling/wall heat, etc.). Specify the type of electric resistance heating system above.
- Incentives are available for retrofits only. Specify the type of retrofit above.

AHRI = Air-conditioning, Heating, and Refrigeration Institute  
 BTU = British Thermal Unit  
 CEE = Consortium for Energy Efficiency  
 COP = Coefficient of Performance

EER = Energy Efficiency Ratio  
 IEER = Integrated Energy Efficiency Ratio  
 HSPF = Heating Seasonal Performance Factor  
 SEER = Seasonal Energy Efficiency Ratio

<b>GROUND-SOURCE &amp; GROUNDWATER-SOURCE HEAT PUMPS: \$62/TON</b>				Vendor:			Install Date:		
System type	Manufacturer	Model number(s)*	Serial number	AHRI number	Cooling capacity (Btu/hr)	EER	COP	Qty	
<input type="checkbox"/> Package <input type="checkbox"/> Split system									
<input type="checkbox"/> Package <input type="checkbox"/> Split system									
<input type="checkbox"/> Package <input type="checkbox"/> Split system									
<input type="checkbox"/> Package <input type="checkbox"/> Split system									
<input type="checkbox"/> Package <input type="checkbox"/> Split system									
<input type="checkbox"/> Package <input type="checkbox"/> Split system									

- Incentives are available per ton of cooling capacity ONLY. No incentives are paid per ton of heating capacity. Heat pumps must meet both the cooling mode and heating mode efficiency requirements to qualify for per ton cooling efficiency incentives.
- Equipment size and efficiency rating are specified in terms of net cooling capacity at ISO-13256-1 for Ground-source or Groundwater-source heat pumps.
- Incentives are offered per ton of cooling capacity for ground-source and groundwater-source heat pumps meeting or exceeding ENERGY STAR® requirements for geothermal heat pumps efficiency standards. See the Ground Source Heat Pump Systems table below.

AHRI = Air-conditioning, Heating, and Refrigeration Institute  
 BTU = British Thermal Unit  
 CEE = Consortium for Energy Efficiency  
 COP = Coefficient of Performance

EER = Energy Efficiency Ratio  
 IEER = Integrated Energy Efficiency Ratio  
 HSPF = Heating Seasonal Performance Factor  
 SEER = Seasonal Energy Efficiency Ratio

\*An additional incentive of \$100 is available for heat pump equipment that meets ANSI/CTA-2045 requirements for demand response capability. Equipment must meet all other program requirements to qualify for an incentive. Unitary air conditioners, PTACs, PTHPs, and heat pump loops do not qualify. If your equipment has demand response capability and meets CTA-2045 requirements, please check the box below and write "DR" next to the equipment model number in the table above.

Some of the heat pump equipment meets CTA-2045 requirements for demand response. I have indicated which equipment qualifies by writing "DR" next to the model number in the table above.

**HVAC – Air Conditioners & Heat Pumps – Washington**

GROUND/GROUNDWATER-SOURCE LOOP				Vendor:		Install date:		
Select loop type	Heat pump model #(s)	Total connected capacity (Btu/hr) <sup>1</sup>	Install location	Incentive	Tons <sup>2</sup>	Total incentive		
<input type="checkbox"/> Ground-source, Closed loop				\$31 x				
<input type="checkbox"/> Groundwater-source, Open loop				\$31 x				

Mark all that apply:  
 Equipment specifications are included with this application, listing size and efficiencies at ISO-13256-1 standard.<sup>1</sup>

1. Equipment size and efficiency rating are specified in terms of net cooling capacity at ISO-13256-1 for Ground-source or Groundwater-source heat pumps.  
 2. Incentives are paid per ton of cooling capacity only. (1 ton= 12,000 Btu/hr)

VRF HEAT PUMPS (AIR-COOLED): \$93/TON				Vendor:		Install Date:			
System type	Manufacturer	Model number(s)*	Serial number	AHRI number	Cooling capacity (Btu/hr)	EER	SEER/IEER	COP/HSPF	Qty
<input type="checkbox"/> Multisplit <input type="checkbox"/> Multisplit w/ Heat Recovery									
<input type="checkbox"/> Multisplit <input type="checkbox"/> Multisplit w/ Heat Recovery									
<input type="checkbox"/> Multisplit <input type="checkbox"/> Multisplit w/ Heat Recovery									
<input type="checkbox"/> Multisplit <input type="checkbox"/> Multisplit w/ Heat Recovery									

\*An additional incentive of \$100 is available for heat pump equipment that meets ANSI/CTA-2045 requirements for demand response capability. Equipment must meet all other program requirements to qualify for an incentive. Unitary air conditioners, PTACs, PTHPs, and heat pump loops do not qualify. If your equipment has demand response capability and meets CTA-2045 requirements, please check the box below and write "DR" next to the equipment model number in the table above.

Some of the heat pump equipment meets CTA-2045 requirements for demand response. I have indicated which equipment qualifies by writing "DR" next to the model number in the table above.

VRF HEAT PUMPS (WATER-SOURCE): \$93 /TON				Vendor:		Install Date:			
System type	Manufacturer	Model number(s)*	Serial number	AHRI number	Cooling capacity (Btu/hr)	EER	SEER/IEER	COP/HSPF	Qty
<input type="checkbox"/> Multisplit <input type="checkbox"/> Multisplit w/ Heat Recovery									
<input type="checkbox"/> Multisplit <input type="checkbox"/> Multisplit w/ Heat Recovery									
<input type="checkbox"/> Multisplit <input type="checkbox"/> Multisplit w/ Heat Recovery									
<input type="checkbox"/> Multisplit <input type="checkbox"/> Multisplit w/ Heat Recovery									

\*An additional incentive of \$100 is available for heat pump equipment that meets ANSI/CTA-2045 requirements for demand response capability. Equipment must meet all other program requirements to qualify for an incentive. Unitary air conditioners, PTACs, PTHPs, and heat pump loops do not qualify. If your equipment has demand response capability and meets CTA-2045 requirements, please check the box below and write "DR" next to the equipment model number in the table above.

Some of the heat pump equipment meets CTA-2045 requirements for demand response. I have indicated which equipment qualifies by writing "DR" next to the model number in the table above.

1. Incentives are available per ton of cooling capacity ONLY. No incentives are paid per ton of heating capacity. Heat pumps must meet both the cooling mode and heating mode efficiency requirements to qualify for per ton cooling efficiency incentives.  
 2. Equipment size categories and capacities are specified in terms of net cooling capacity at AHRI standard conditions for equipment as determined by AHRI Standard I 230.  
 3. Incentives are offered per ton of cooling capacity for VRF heat pumps meeting or exceeding CEE minimum efficiency standards as listed in the VRF Heat Pump efficiency requirements table below.

AHRI = Air-conditioning, Heating, and Refrigeration Institute  
 BTU = British Thermal Unit  
 CEE = Consortium for Energy Efficiency  
 COP = Coefficient of Performance  
 VRF = Variable Refrigerant Flow

EER = Energy Efficiency Ratio  
 IEER = Integrated Energy Efficiency Ratio  
 HSPF = Heating Seasonal Performance Factor  
 SEER = Seasonal Energy Efficiency Ratio

**HVAC – Air Conditioners & Heat Pumps - Washington**

<b>AIR-CONDITIONER AND HEAT PUMP - EFFICIENCY REQUIREMENTS, INCENTIVE LEVELS</b>					
			Minimum efficiency requirement(s) & customer incentive		
Equipment type	Size category	Sub-category	\$31/ton	\$62/ton	\$93/ton
Unitary Commercial Air Conditioners, Air-Cooled	< 65,000 Btu/hr	Split system	—	16.0 SEER	18.0 SEER
		Single package	—	16.0 SEER	17.0 SEER
	≥ 65,000 Btu/hr and < 135,000 Btu/hr	Split system and Single package	—	11.0 IEER & 14.6 IEER*	11.0 IEER & 17.8 IEER
	≥ 135,000 Btu/hr and < 240,000 Btu/hr	Split system and Single package	—	10.8 EER & 14.0 IEER*	10.8 EER & 16.8 IEER
	≥ 240,000 Btu/hr and < 760,000 Btu/hr	Split system and Single package	—	9.8 EER & 13.0 IEER*	9.8 EER & 14.3 IEER
Unitary Commercial Air Conditioners, Water Cooled	< 65,000 Btu/hr	Split system and Single package	14.0 EER & 12.3 IEER	—	—
	≥ 65,000 Btu/hr and < 135,000 Btu/hr		11.9 EER & 15.1 IEER	—	—
	≥ 135,000 Btu/hr		12.3 EER & 14.6 IEER	—	—
Unitary Commercial Air Conditioners, Evaporatively Cooled	< 65,000 Btu/hr	Split system and Single package	—	14.0 EER & 12.3 IEER	—
	≥ 65,000 Btu/hr and < 135,000 Btu/hr		—	11.9 EER & 15.1 IEER	—
	≥ 135,000 Btu/hr		—	11.8 EER & 14.1 IEER	—
Heat Pumps, Air-Cooled (Cooling Mode)	< 65,000 Btu/hr	Split system	—	16.0 SEER, 11 IEER or 15.2 SEER2, 10.6 EER2	—
		Single package	—	16.0 SEER, 12.1 IEER or 15.2 SEER2, 11.7 EER2	—
	≥ 65,000 Btu/hr and < 135,000 Btu/hr	—	—	11.6 EER, 15.1 IEER	—
	≥ 135,000 Btu/hr and < 240,000 Btu/hr	—	—	10.9 EER, 14.3 IEER	—
Heat Pumps, Air-Cooled (Heating Mode)	< 65,000 Btu/hr (single phase)	Split system	—	8.5 HSPF or 7.2 HSPF2	—
		Single package	—	9.2 HSPF or 7.8 HSPF2	—
	≥ 65,000 Btu/hr and < 135,000 Btu/hr	—	—	3.5 COP at 47 F, 2.4 COP at 17 F	—
	≥ 135,000 Btu/hr and < 240,000 Btu/hr	—	—	3.4 COP at 47 F, 2.1 COP at 17 F	—
Heat Pumps, Water-Source	< 135,000 Btu/hr	86°F Entering Water (Cooling Mode)	—	14.0 EER	—
		68°F Entering Water (Heating Mode)	—	4.6 COP	—

\* Must exceed the listed IEER value to be eligible for incentives.

<b>GROUND SOURCE HEAT PUMP SYSTEMS - EFFICIENCY REQUIREMENTS, INCENTIVE LEVELS</b>					
			Minimum efficiency requirement(s) & customer incentive		
Equipment type	Size category	Sub-category	Minimum efficiency requirement(s)	Customer incentive	
Heat Pumps, Ground-source or Groundwater-source	All sizes	—	ENERGY STAR® Certified	\$62/ton	
Ground-source or Groundwater-source Heat Pump Loop	All sizes	Open Loop (Groundwater-source)	—	\$31/ton	
		Closed Loop (Ground-source)			

**HVAC – Air Conditioners & Heat Pumps - Washington**

<b>VRF HEAT PUMP - EFFICIENCY REQUIREMENTS, INCENTIVE LEVELS (CONTINUED)</b>			
Equipment type	Size category	Sub-category	Minimum efficiency requirement(s) \$93/ton
VRF Heat Pumps, Air-Cooled (Cooling Mode)	< 65,000 Btu/hr	Multisplit system	15.0 SEER & 12.5 EER
	≥ 65,000 Btu/hr and < 135,000 Btu/hr	Multisplit system	11.5 EER & 16.0 IEER
		Multisplit system w/Heat Recovery	
	≥ 135,000 Btu/hr and < 240,000 Btu/hr	Multisplit system	10.9 EER & 15.4 IEER
		Multisplit system w/Heat Recovery	
	≥ 240,000 Btu/hr	Multisplit system	9.6 EER & 14.3 IEER
Multisplit system w/Heat Recovery			
VRF Heat Pumps, Air-Cooled (Heating Mode)	< 65,000 Btu/hr	Multisplit system	8.5 HSPF
	≥ 65,000 Btu/hr and < 135,000 Btu/hr	47°F db/43°F wb outdoor air	3.4 COP
		17°F db/15°F wb outdoor air	2.4 COP
	≥ 135,000 Btu/hr	47°F db/43°F wb outdoor air	3.2 COP
		17°F db/15°F wb outdoor air	2.05 COP
	VRF Heat Pumps, Water-Source	< 135,000 Btu/hr	Multisplit System 86°F Entering Water (Cooling Mode)
Multisplit System w/Heat Recovery 86°F Entering Water (Cooling Mode)			13.8 EER & 15.8 IEER
68°F Entering Water (Heating Mode)			4.6 COP

<b>UNITARY HEAT PUMPS (AIR-COOLED) REPLACING ELECTRIC RESISTANCE HEATING – EFFICIENCY REQUIREMENTS, INCENTIVE LEVELS</b>				
Equipment type	Size category	Sub-category	Minimum efficiency requirement(s) & customer incentive	
			\$250/ton	\$312/ton
Heat Pumps, Air-Cooled (Cooling Mode)	< 65,000 Btu/hr	Split system	15.0 SEER	16.0 SEER
		Single package	15.0 SEER	16.0 SEER
	≥ 65,000 Btu/hr and < 135,000 Btu/hr	Split system & Single package	11.0 EER & 14.1 IEER <sup>1</sup>	—
		Split system & Single package	10.6 EER & 13.5 IEER <sup>1</sup>	—
≥ 240,000 Btu/hr and < 760,000 Btu/hr	Split system & Single package	9.5 EER & 12.5 IEER <sup>1</sup>	—	
Heat Pumps, Air-Cooled (Heating Mode)	< 65,000 Btu/hr	Split system	8.5 HSPF	9.0 HSPF
		Single package	8.2 HSPF	8.2 HSPF
	≥ 65,000 Btu/hr and < 135,000 Btu/hr	47°F db/43°F wb Outdoor Air	3.3 COP	—
		17°F db/15°F wb Outdoor Air	2.4 COP	—
	≥ 135,000 Btu/hr	47°F db/43°F wb Outdoor Air	3.3 COP	—
		17°F db/15°F wb Outdoor Air	2.1 COP	—

Incentives listed in the above tables are not available for New Construction and Major Renovation project HVAC systems serving office, retail, library, and educational occupancies that are subject to the HVAC total system performance ratio (TSPR) requirement in Washington State Energy Code 2018. See [New Construction/Major Renovation HVAC Equipment Incentive Table](#) for incentive information.



# Request for Taxpayer Identification Number and Certification

**Give Form to the  
 requester. Do not  
 send to the IRS.**

▶ Go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9) for instructions and the latest information.

Print or type.  
 See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.																				
2 Business name/disregarded entity name, if different from above																				
3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only <b>one</b> of the following seven boxes. <table style="width: 100%; margin-top: 5px;"> <tr> <td><input type="checkbox"/> Individual/sole proprietor or single-member LLC</td> <td><input type="checkbox"/> C Corporation</td> <td><input type="checkbox"/> S Corporation</td> <td><input type="checkbox"/> Partnership</td> <td><input type="checkbox"/> Trust/estate</td> </tr> <tr> <td colspan="5"> <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ _____                             </td> </tr> <tr> <td colspan="5"> <b>Note:</b> Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is <b>not</b> disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.                             </td> </tr> <tr> <td colspan="5"><input type="checkbox"/> Other (see instructions) ▶</td> </tr> </table>	<input type="checkbox"/> Individual/sole proprietor or single-member LLC	<input type="checkbox"/> C Corporation	<input type="checkbox"/> S Corporation	<input type="checkbox"/> Partnership	<input type="checkbox"/> Trust/estate	<input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ _____					<b>Note:</b> Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is <b>not</b> disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.					<input type="checkbox"/> Other (see instructions) ▶				
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<input type="checkbox"/> Other (see instructions) ▶																				
4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):  Exempt payee code (if any) _____  Exemption from FATCA reporting code (if any) _____  <i>(Applies to accounts maintained outside the U.S.)</i>																				
5 Address (number, street, and apt. or suite no.) See instructions.	Requester's name and address (optional)																			
6 City, state, and ZIP code																				
7 List account number(s) here (optional)																				

## Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

**Note:** If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

<b>Social security number</b>										
<table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 25%; border: 1px solid black; height: 20px;"></td> <td style="width: 5%; border: none;">-</td> <td style="width: 25%; border: 1px solid black; height: 20px;"></td> <td style="width: 5%; border: none;">-</td> <td style="width: 40%; border: 1px solid black; height: 20px;"></td> </tr> </table>		-		-						
	-		-							
<b>or</b>										
<b>Employer identification number</b>										
<table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 10%; border: 1px solid black; height: 20px;"></td> <td style="width: 10%; border: 1px solid black; height: 20px;"></td> <td style="width: 5%; border: none;">-</td> <td style="width: 10%; border: 1px solid black; height: 20px;"></td> <td style="width: 10%; border: 1px solid black; height: 20px;"></td> <td style="width: 10%; border: 1px solid black; height: 20px;"></td> <td style="width: 10%; border: 1px solid black; height: 20px;"></td> <td style="width: 10%; border: 1px solid black; height: 20px;"></td> <td style="width: 10%; border: 1px solid black; height: 20px;"></td> <td style="width: 10%; border: 1px solid black; height: 20px;"></td> </tr> </table>			-							
		-								

## Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

<b>Sign Here</b>	Signature of U.S. person ▶	Date ▶
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## General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9).

### Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
  - Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
  - Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
  - Form 1099-S (proceeds from real estate transactions)
  - Form 1099-K (merchant card and third party network transactions)
  - Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
  - Form 1099-C (canceled debt)
  - Form 1099-A (acquisition or abandonment of secured property)
- Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

*If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.*